

TUESDAY, DECEMBER 2ND

Room: CoLab Rooms #123 - 125

Luggage Storage: Room #126

TIME	AGENDA
12:00 PM	Welcome Lunch
12:30 PM	Mike Welcome Team
1:00 PM	CK Q&A Session
2:00 PM	Odyssey Training
4:30 PM	AI Insights
5:15 PM	Best Practice on Simplifying Contract Process Internally
5:30 PM	Close & Day One Wrap-up
5:30 PM	Transportation to Café 2400
5:45 PM	Cocktail hour + Team dinner
8:45 PM	Transportation Departs to Hyatt Centric

WEDNESDAY, DECEMBER 3RD

Room: CoLab Rooms #123 - 126

TIME	AGENDA
7:15 AM	Transportation from Hyatt to CoLab
7:45 AM	Team Breakfast + CCS Open House + Team Photo
9:00 AM	Peter/Minit Welcome & Business Update
9:30 AM	Win/Loss Insights
10:30 AM	<i>BREAK</i>
11:00 AM	2026 Must-Wins
12:00 PM	Expo Lunch & Headshots <i>Featuring: Eurest Re-Branding & Compass Digital</i>
2:00 PM	Resume 2026 Must-Wins
4:00 PM	Looking at the deal through the eyes of the client POV.
4:30 PM	Best Practice Filling your Funnel w/Inside Sales
5:00 PM	Close & Wrap-up
5:00 PM	Transportation to Hyatt Centric
At Leisure	<i>Dinner w/Team as set by VP's</i>

THURSDAY, DECEMBER 4TH

Room: CoLab Rooms #123 - 125

Luggage Storage: Room #126

TIME	AGEDNA
7:25 AM	Transportation from Hyatt to CoLab
8:00 AM	Team Breakfast
8:25 AM	Meeting Opening
8:30 AM	Best Practice Client Tours
9:00 AM	Ty Boyd Session on Story Telling
10:00 AM	<i>BREAK</i>
10:15 AM	Expectations and Review Business Plans + Odyssey Training
12:00 PM	Working Lunch
12:30 PM	Palmer Brown Q&A
1:30 PM	Seller Best Practice Engaging Local Vendor Partners
2:00 PM	Close Meeting
2:00 PM	Transportation Departs to CLT